# First-Time Homebuyer Programs



Ridgefield Affordable Housing Committee Monday March 25th, 2024



### **CHFA Mission**

Connecticut Housing Finance Authority (CHFA) is a self-funded, quasi-public organization dedicated to alleviating the shortage of housing for low-and moderate-income families and persons in the state.





### What Makes CHFA Different?

%

### COMPETITIVE RATES & CLOSING COST

Offer mortgages at below-market interest rates to first-time homebuyers or individuals that have not owned in the last three years.

CHFA limits the fees a Lender can charge.



### INCOME & SALES PRICE LIMITS

Apply to CHFA mortgages.



### DOWN PAYMENT ASSISTANCE PROGRAM (DAP)

CHFA borrowers may be eligible to apply for DAP for down payment and/or closing costs.



### FREE HOMEBUYER EDUCATION

Available statewide with 11 different HUD-Approved Counseling Agencies.

# First-Time Homebuyer



### A First-Time Homebuyer is a person who either:



Has never owned a home



Has not owned a home in the past 3 years

All CHFA borrowers must be First-Time Homebuyers, unless they are purchasing in a Targeted Area

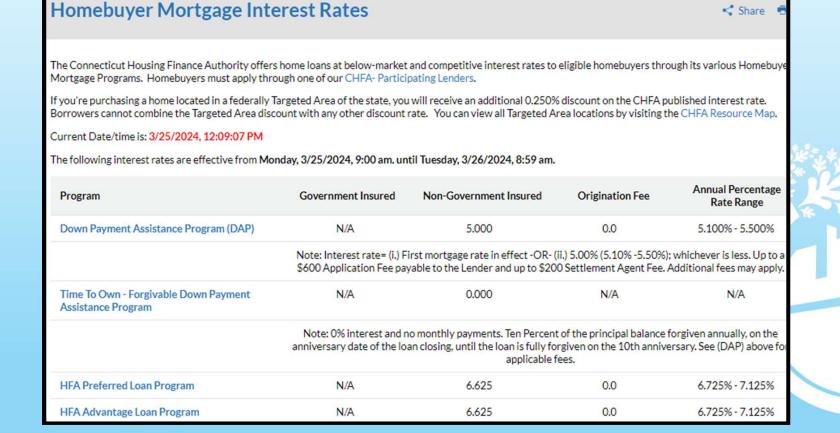
### **Interest Rates**



Click on the residential interest rate to open the page for all CHFA program rates for 1-4 family homes

Today's Homebuyer Rate Residential

6.250 %\*
Click for APR



# **CHFA Participating Lenders**



CHFA works with over **70** banks and mortgage companies across the state (*Participating Lenders*).



Borrower(s) apply for a mortgage directly from one of the Participating Lenders.



A Participating Lender will work with borrower(s) to determine the price of a home you can qualify for based on your income and other underwriting criteria.

Please see <u>info.chfa.org/lenders</u> for a list of CHFA Participating Lenders







# info.chfa.org/lenders



Please see <u>info.chfa.org/lenders</u> for a list of CHFA Participating Lenders





## **CHFA Interest Rate and Term**



Regardless of Credit Score, Property Type or Amount of Down Payment.



# Types of First Mortgage Programs Offered by CHFA

**CONVENTIONAL LOAN PROGRAMS** 

**FNMA**Fannie Mae

**FHLMC** Freddie Mac

GOVERNMENT INSURED LOAN PROGRAMS

### **FHA**

Federal Housing Administration

VA

Veterans Affairs Program

RD (USDA)
Rural Development

# **Borrower Eligibility Requirements**



The borrower's income must conform to the CHFA Income Limits. Additionally, the sales price of the subject property must be equal to, or lower than, the **CHFA Sales Price** Limits.

**NOTE:** Income Limits and Sales Price Limits are higher in Targeted Areas.



The borrower must agree to live in the home as an owner-occupant, so long as the property is financed by CHFA.



The home cannot be used as a vacation home or investment property.

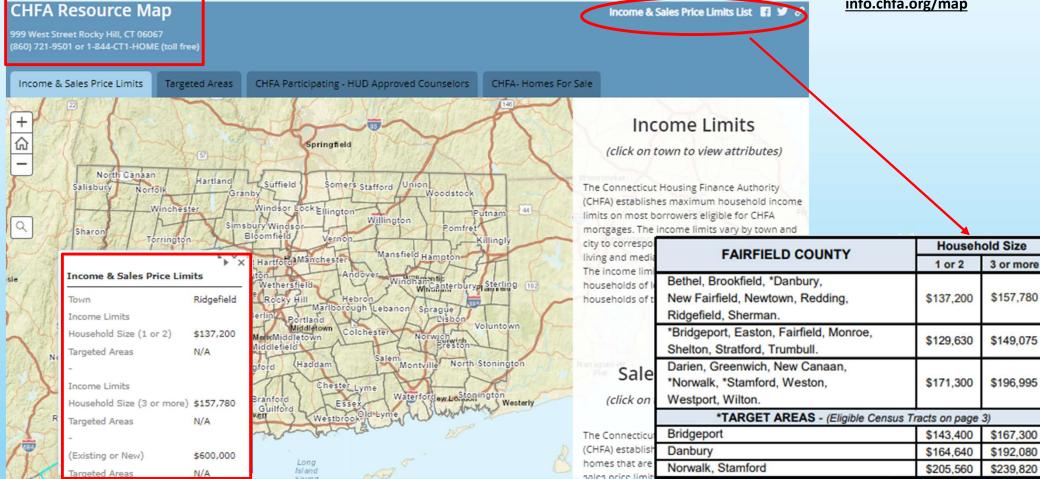


### **Income Limits**

- Household size is for income limit eligibility
- Mortgagor(s) income used only for repayment



info.chfa.org/map



# **Sales Price Limits**

CHFA.org/Sales Price and Income Limits

FAIRFIELD COUNTY	Existing & New		
Bethel, *Bridgeport, Brookfield,			
*Danbury, Darien, Easton, Fairfield,			
Greenwich, Monroe, New Canaan,			
New Fairfield, Newtown, *Norwalk,	\$600,000		
Redding, Ridgefield, Shelton,			
Sherman, *Stamford, Stratford,			
Trumbull, Weston, Westport, Wilton.			
*TARGET AREAS - (Eligible Census Tracts on page 3)			
Bridgeport, Danbury, Norwalk, Stamford.	\$600,000		

The sales price must be within the CHFA Sales Price Limit



info.chfa.org/map





# Types of Properties Eligible for CHFA



Single Family Home



2-4 Units (borrower must occupy one of the units)



Condominium
(Must be approved by the first mortgage program (Conventional, FHA, VA, USDA)







Mobile - Manufactured Home

Borrower(s) must occupy the property as primary residence & Cannot own another property at the time of closing

# **Benefits of Targeted Areas**

- If the prospective homebuyer(s) purchases a home in a designated "Targeted Area", they will receive an additional .25% discount on the CHFA published interest rate.
- The first-time homebuyer requirement is waived.
   Homebuyer(s) may not own any other property at the time of closing.

 Higher Income Limit in Fairfield County (NOTE: Sales Price Limit remains \$600,000 in Fairfield County)

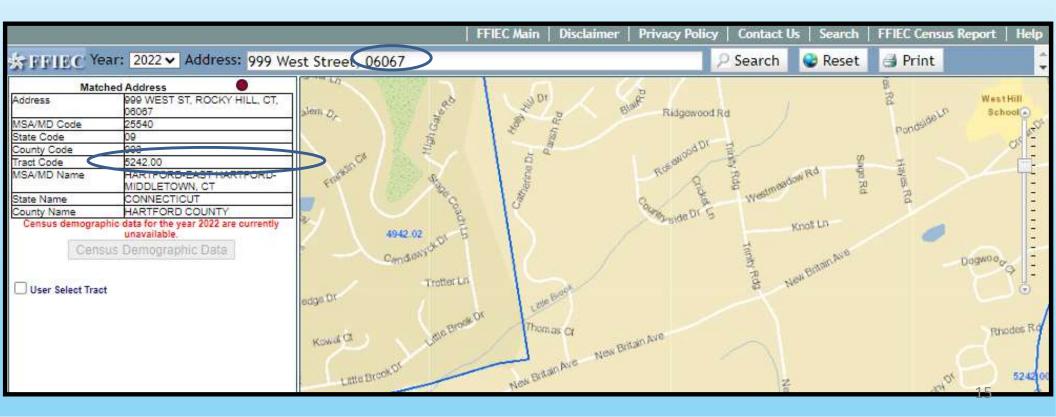
FAIRFIELD COUNTY	Household Size		
PAINFIELD COUNTY	1 or 2	3 or more	
Bethel, Brookfield, *Danbury,			
New Fairfield, Newtown, Redding,	\$137,200	\$157,780	
Ridgefield, Sherman.	dgefield, Sherman.		
*Bridgeport, Easton, Fairfield, Monroe,	\$129.630		
Shelton, Stratford, Trumbull.			
Darien, Greenwich, New Canaan,			
*Norwalk, *Stamford, Weston,	\$171,300	\$196,995	
Westport, Wilton.			
*TARGET AREAS - (Eligible Census Tracts on page 3)			
Bridgeport	\$143,400	\$167,300	
Danbury	\$164,640	\$192,080	
Norwalk, Stamford	\$205,560	\$239,820	

FAIRFIELD COUNTY	Existing & New	
Bethel, *Bridgeport, Brookfield,		
*Danbury, Darien, Easton, Fairfield,		
Greenwich, Monroe, New Canaan,		
New Fairfield, Newtown, *Norwalk,	\$600,000	
Redding, Ridgefield, Shelton,		
Sherman, *Stamford, Stratford,		
Trumbull, Weston, Westport, Wilton.		
*TARGET AREAS - (Eligible Census Tracts on page 3)		
Bridgeport, Danbury, Norwalk, Stamford.	\$600,000	

# **Targeted Areas**

- Certain areas of CT are designated "Targeted Areas" based on IRS guidelines.
- Targeted areas are based on Census Tract Code.
- Census Tract Codes can be located at ffiec.gov.
- CT currently has 159 Federally designated census tracts that are "Targeted Areas."

### geomap.ffiec.gov



# **Census Tracts - Targeted Areas**

#### **TARGET AREA - CENSUS TRACTS**



Effective Jan. 8, 2024

Enter the property address in the <u>FFIEC.gov Geocoding/Mapping system</u> to determine if the property is located in one of the Target Area census tracts below.

Applicants purchasing property located in a Target Area census tract are eligible for an interest rate discount of 0.25% not to be combined with any other program rate reduction - higher income limits apply.

0215.01	0739	1715	3517	5005	5245.01
0215.02	0740	2101.02	3518	5009	5246
0221.01	0743	2102.01	3519	5012	5302
0434	0744	2102.02	3520	5013	5411
0437	1252	2107.01	3521	5015	5415
0438	1253	2107.02	3522	5017	5416
0440	1254	3101	3523	5018	5417
0441	1403	3102	3524	5023	6903
0442	1405	3103	3525	5024	6904
0444	1406	3108.01	3526	5025	6905
0445	1407	3108.03	3527.01	5027	6907
0703	1408	3108.04	3527.02	5028	6908
0705	1413.01	3501.01	3528	5030	6909
0709	1415	3502	4061	5031.01	6964.01
0712	1416	3503	4153	5033	6968
0713	1421	3504	4155	5035	6970
0714	1423	3505	4156	5037	7025
0716	1424	3508	4159	5041	7092
0719	1425	3509	4160	5042	8003
0720	1426.01	3510	4161	5043	8004
0722	1426.05	3511	4162	5045	8005.01
0724	1427	3512	4163	5049	8006
0732	1545	3513	4171	5104	8702
0734	1701	3514	5001	5106	8703
0736	1709	3515	5002	5113	
0737	1710	3516.01	5003	5147	
0738	1714	3516.02	5004	5244	



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v. 1-8-2024

# **CHFA Mortgage Programs**

### Other Specialty Programs include:

### Homeownership

(Borrowers transitioning from Public Housing)

### **Home of Your Own**

(Borrowers or Household members with disability)

**Military Homeownership** 

Police Homeownership

**Teachers Mortgage Assistance Program** 

FHA 203(K) Rehabilitation Program

These Programs (except the 203(k)) Offer an Additional .125% Discount on the Published CHFA Interest Rate.

Discounts cannot be combined. Lower rate prevails.

**Programs** 

# **Down Payment Assistance Program (DAP)**



- Purchase with 0% down
- Currently offered at a below-market fixed interest rate of 5.000%

### FEATURES OF THE DAP

- Second mortgage on the property to be used in conjunction with a CHFA first mortgage
- 30-year fixed rate
- Can be used to help finance the Down Payment / Closing Costs
- Maximum Loan Amount is \$15,000 or 4% of the Sales Price/Appraisal Value (whichever is lower)

# **Time To Own Program**



### **Benefits:**

- Needs Based Down Payment Assistance Program
  - used in conjunction with a CHFA 1<sup>st</sup> Mortgage
- Loan amounts up to 25K and as high as 50K, depending upon Opportunity Area and Income
- 0.00% Interest Rate / No Monthly Payments
- It is a forgivable 10-year subordinate mortgage
  - 10% of principal balance is forgiven yearly on the anniversary date

### **Features of TTO:**

- Up to 20% Down Payment
- Up to 5% Closing Costs
- Up to 105% CLTV
- All Borrowers must be a CT Resident for a minimum of the most recent three (3) years.

## Time To Own





Homebuyers & Homeowners ~

Lenders, Real Estate Agents, Cour

### Time To Own - Forgivable Down Payment Assistance



For a limited time, CHFA will offer the Time To Own - Forgivable Down Payment Assistance loan to help alleviate potential homebuyers' inability to cover the down payment and closing costs required to purchase their first home.

The Time To Own loan is available to eligible homebuyers in conjunction with a CHFA first mortgage loan. Eligible homebuyers may also take advantage of the CHFA Down Payment Assistance (DAP) loan, in addition to the Time To Own - Forgivable Down Payment Assistance loan Program.



#### Benefits

- 0% Interest rate with no monthly payment required.
- Ten percent (10%) of the principal balance will be forgiven annually, on the anniversary date of the loan closing, until the loan is fully forgiven on the tenth anniversary.
- Financing to cover up to 20% down payment and up to 5% closing costs.
- Loan amounts up to \$50,000 for homes located in High or Very High Opportunity
   Areas (per State of CT Opportunity Map)
- Loan amounts up to \$25,000 for homes located in areas other than High or Very High Opportunity Areas.



info.chfa.org/tto







### TIME TO OWN

#### FORGIVABLE DOWN PAYMENT ASSISTANCE PROGRAM

# PROGRAM AREA MEDIAN INCOME (AMI) LIMITS <u>Effective June 19, 2023</u>

COUNTY	100% Area Median Income	80% Area Median Income
FAIRFIELD	\$142,800	\$114,240
HARTFORD	\$118,700	\$ 94,960
LITCHFIELD	\$114,700	\$ 91,760
MIDDLESEX	\$118,700	\$ 94,960
NEW HAVEN	\$110,800	\$ 88,640
NEW LONDON	\$114,400	\$ 91,520
TOLLAND	\$118,700	\$ 94,960
WINDHAM	\$115,600	\$ 92,480

 $<sup>\</sup>checkmark$  80% or Less AMI: Up to 100% of the eligible loan amount based on the Opportunity Area property location.

<sup>✓</sup> Greater than 80% up to 100% AMI: Up to 75% of the eligible loan amount based on the Opportunity Area property location.

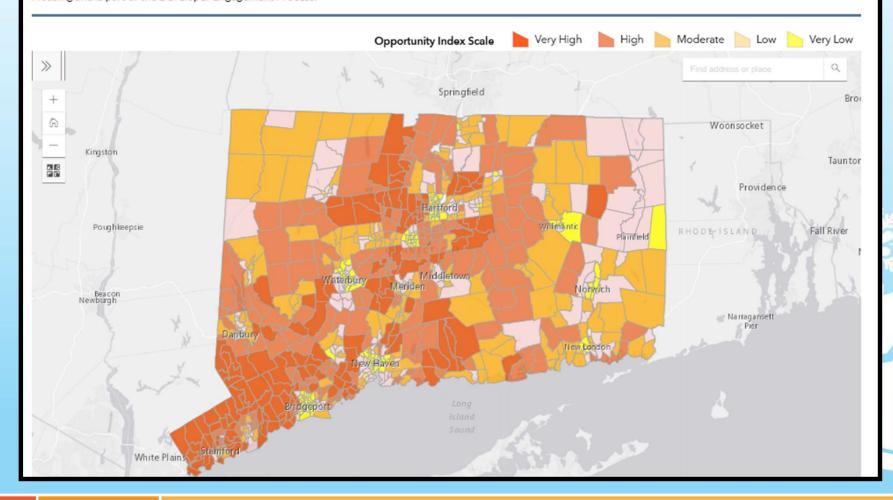
### **CT Opportunity Map**

Opportunity mapping is a way to look at neighborhood resources and outcomes such as school performance, poverty concentration, safety and more.

Opportunity mapping is an analytical tool that deepens our understanding of "opportunity" dynamics within regions. The goal of opportunity mapping is to identify opportunity-rich and opportunity isolated communities. With a basic understanding of the geography of opportunity we can then better determine who has access to opportunity resources and how to remedy opportunity inequality. Mapping can help guide community investments and help people in historically disenfranchised groups connect to areas that are thriving. Often the designation of a community as lower opportunity, or opportunity-isolated, is a reflection of the history of discriminatory policy and disinvestment in those communities.



The Connecticut Opportunity Map (below) is part of the 2022 and 2023 Qualified Allocation Plan. The Connecticut Opportunity Map is also used by the Department of Housing and is part of the Developer Engagement Process.





# **High & Very High Opportunity Areas**

#### Time To Own - Forgivable Down Payment Assistance Program Only

**HIGH & VERY HIGH - OPPORTUNITY AREAS** 

Effective June 15, 2022

.,				
Fairfield County	Census Tracts	Hartford County	Census Tracts	
Bethel	2001, 2003.01, 2003.02	Avon	4621.01, 4621.02, 4622.01, 4622.02	
Brookfield	2051, 2052. 2053	Berlin	4001, 4002, 4003	
Danbury	2105, 2109	Burlington	4101.01, 4101.02	
Darien	0301, 0302, 0303, 0304, 0305	Canton	4641.01, 4641.02	
Easton	1051, 1052	East Granby	4701	
Fairfield	0601, 0602, 0603, 0604, 0605, 0606, 0607, 0608, 0609, 0610, 0611, 0612, 0613, 0614, 0615, 0616	East Hartford	5111	
Greenwich	0101.01, 0101.02, 0102.01, 0102.02, 0103, 0104, 0105, 0106, 0107, 0108, 0109, 0110, 0111, 0112, 0113	Farmington	4601, 4602.02, 4602.03, 4602.04, 4603.01, 4603.02	
Monroe	1001, 1002, 1003	Glastonbury	5201, 5202.01, 5202.02, 5203.01, 5203.02, 5204, 5205.01	
New Canaan	0351, 0352, 0353, 0354	Granby	4681.01, 4681.02	
New Fairfield	2201, 2202, 2203	Marlborough	5241	
Newtown	2301, 2302, 2303, 2304, 2305.01, 2305.02	Newington	4941, 4942.01, 4942.02, 4943, 4944, 4945, 4946	
Norwalk	0425, 0426, 0428, 0429, 0430, 0431, 0435, 0436, 0446	Plainville	4204	
Redding	2401, 2402	Rocky Hill	5242, 4903.02	
Ridgefield	2451, 2452, 2453, 2454, 2455, 2456	Simsbury	4661.01, 4661.02, 4662.01, 4662.02, 4663, 4664	
Shelton	1102.01, 1102.02, 1103.01, 1103.02, 1104, 1105, 1106	Southington	4301, 4302.01, 4302.02, 4302.03, 4303.01, 4303.02, 4304, 4305, 4306.01, 4306.02	
Sherman	2571	South Windsor	4871, 4872.01, 4872.02, 4873, 4874, 4875	
Stamford	0202, 0203, 0204, 0205, 0206, 0207, 0208, 0210, 0211, 0212, 0213, 0224, 0217, 0218.01	Suffield	4771.01, 4771.02, 4772	
Stratford	0809, 0811, 0812	West Hartford	4962, 4963, 4964, 4965, 4966, 4968, 4969, 4970, 4971, 4972, 4973, 4974, 4975, 4976, 4977	
Trumbull	0901, 0902, 0903, 0904, 0905, 0906, 0907	Wethersfield	4921, 4922, 4924, 4925, 4926	
Weston	0551, 0552	Windsor	4731, 4735.01, 4735.02, 4736.01	
Westport	0501, 0502, 0503, 0504, 0505, 0506	Middlesex County	Census Tracts	
Wilton	0452, 0453, 0454, 0451.01, 0451.02	Chester	6001	
Litchfield County	Census Tracts	Clinton	6104	
Barkhamsted	2901	Cromwell	5701, 5702, 5703	
Bethlehem	3421	Durham	5851	
Bridgewater	2501	East Haddam	5951.01, 5951.02	
Harwinton	2983, 2984	East Hampton	5501, 5502.01	
Litchfield	3001, 3004, 3005	Killingworth	6401	
New Hartford	3061	Middlefield	5801	
New Milford	2534	Middletown	5414.01	
Roxbury	2681	Old Saybrook	6701, 6702	
Warren	2651	Portland	5601	
Washington	2671	New London County	Census Tracts	
Watertown	3602, 3604	Bozrah	7131	
Woodbury	3621.02	Colchester	7141.03	
New Haven County	Census Tracts	East Lyme	7161.02	
Beacon Falls	3411	Franklin	7121	
Bethany	1611	Groton	7026, 7029	
Branford	1843, 1845, 1846	Old Lyme	6601.01, 6601.02	
Cheshire	3431.01, 3431.02, 3432, 3433, 3434	Stonington	7053, 7054	
Guilford	1901, 1902, 1903.01, 1903.02, 1903.03	Waterford	6937	
Hamden	1652, 1653, 1658.02	Windham County	Census Tracts	
Madison	1942.01, 1942.02	Hampton	8200	
Middlebury	3441, 3442	Pomfret	9025	
Milford	1501, 1502, 1503, 1505, 1506, 1507, 1508, 1509, 1510, 1511, 1512	Scotland	8250	
North Branford	1861, 1862	Tolland County	Census Tracts	
North Haven	1671, 1672.01, 1672.02, 1673	Andover	5281	
	Annual Control of the Control of		5291	
Orange	1571, 1572, 1573, 1574	Bolton	2431	
Orange Oxford	1571, 1572, 1573, 1574 3461.01, 3461.02	Columbia	8601	
		CONTRACTOR OF THE PROPERTY OF		
Oxford	3461.01, 3461.02	Columbia	8601	
Oxford Prospect Southbury	3461.01, 3461.02 3471, 3472 3481.22, 3481.23	Columbia Coventry	8601 8501, 8502	
Oxford Prospect	3461.01, 3461.02 3471, 3472	Columbia Coventry Ellington	8601 8501, 8502 5351, 5352	
Oxford Prospect Southbury Wallingford	3461.01, 3461.02 3471, 3472 3481.22, 3481.23 1756, 1757, 1758, 1760	Columbia Coventry Ellington Hebron	8601 8501, 8502 5351, 5352 5261.01, 5261.02	
Oxford Prospect Southbury Wallingford Wolcott	3461.01, 3461.02 3471, 3472 3481.22, 3481.23 1756, 1757, 1758, 1760 3611, 3612, 3613	Columbia Coventry Ellington Hebron Somers	8601 8501, 8502 5351, 5352 5261.01, 5261.02 5382.01	





# Time To Own

### How to Apply

Contact one of the CHFA- Participating Lenders by calling the number listed below or click on the website link:

Lender	Address	Link	Contact
AFC Mortgage Group, LLC	227 Monroe Turnpike - STE 3F - Monroe, CT 06468	<website></website>	203-452-9899
AllPoints Mortgage, LLC	38 Security Drive - Avon, CT 06001	<website></website>	203-509-3947
Allied Mortgage Group, Inc.	100 Roscommon Drive - Middletown, CT 06457	<website></website>	860-975-4149
Amerant Mortgage, LLC	75 Prospect Avenue - West Hartford, CT 06106	<website></website>	860-614-8964
Amres Corporation	2 Tunxis Road - Tariffville, CT 06081	<website></website>	860-477-5626
AnnieMac Home Mortgage	220 Hartford Turnpike - Unit A - Vernon, CT 06066	<website></website>	860-375-5558
Bank of England	707 Main Street - Branford, CT 06405	<website></website>	203-208-4152
Bay Equity, LLC	65 LaSalle Road - West Hartford, CT 06107	<website></website>	415-820-4537
CMG Mortgage, Inc.	5 Oakland Rd - STE 3 - South Windsor, CT 06074	<website></website>	860-985-6266
Case Financial Services, LLC	934 State Street - New Haven, CT 06511	<website></website>	203-494-7539
Chelsea Groton Bank	904 Poquonnock Road - Groton, CT 06340	<website></website>	860-448-4167
CorePlus Federal Credit Union	202 Salem Turnpike - Norwich, CT 06360	<website></website>	860-886-0576
CrossCountry Mtg., LLC	46 Miller Street - Fairfield, CT 06824	<website></website>	203-635-6757
Dime Bank	290 Salem Turnpike - Norwich, CT 06360	<website></website>	860-859-4300
Envoy Mortgage LTD	56 Center Street - 3rd Floor - Southington, CT 06489	<website></website>	860-222-2160
Equity Resources of Ohio, Inc.	28 School Street - Branford, CT 06405	<website></website>	740-349-7082
Evolve Bank & Trust	30 Main Street - Suite 205 - Danbury, CT 06810	<website></website>	203-994-0086
Fairfield County Bank Corp.	150 Danbury Road - Ridgefield, CT 06877	<website></website>	203-431-7431
Fairway Independent Mtg. Corp.	1640 Post Road - Fairfield, CT 06611	<website></website>	203-418-7172
Familiar Mortgage Services, Inc	2 Trap Falls Road - Suite 509 - Shelton, CT 06484	<website></website>	888-750-2892
First World Mortgage, Corp.	127 Prospect Ave - West Hartford, CT 06106	<website></website>	860-236-5626
Flagstar Bank, FSB	100 Mill Plain Road - Danbury, CT 06811	<website></website>	203-526-5969
Guaranteed Rate Affinity, LLC	2 Old Milford Road - Suite B - Brookfield, CT 06804	<website></website>	860-604-0299
Guaranteed Rate, Inc.	1001 Farmington Ave West Hartford, CT 06107	<website></website>	860-406-8103
Guild Mortgage Co., LLC	68 South Main Street - West Hartford, CT 06107	<website></website>	860-462-8553



# Time To Own

### Time To Own - Forgivable Down Payment Assistance

#### \*\* UPDATE \*\*

As of December 15, 2023, the Time To Own Program has been granted an additional \$35,000,000 in funding. This brings the total funding for the program to \$140,000,000.

As of March 25, 2024, the following amount available for loan reservations is \$22,591,996.



For a limited time, CHFA will offer the Time To Own - Forgivable Down Payment Assistance loan to help alleviate potential homebuyers' inability to cover the down payment and closing costs required to purchase their first home.

Administered by CHFA on behalf of the CT Department of Housing, the Time To Own Ioan is available to eligible homebuyers in conjunction with a CHFA first mortgage Ioan.

# **Time To Own Production Overview**

Number of Homes purchases with Time-to-Own: 3,168

Average Time-to-Own Forgivable Loan Amount: \$30,715

Median Borrower Age: 34 years old

CHFA Purchases from June 2022 (start of TTO) to 2/4/2024	Time To Own	Non-Time To Own*
Median Borrower Income	\$68,554	\$84,007
Median Sale Price	\$270,000	\$250,000
Median Monthly Payment	\$2,058	\$2,119

# Where To Start?







### Homebuyers & Homeowners

- CHFA First-time Homebuyer Guide
- All Homebuyer Mortgage Programs
- ( ) CHFA Homes For Sale
- Homebuyer Education
- CHFA- Participating Lenders
- Loan Status Information
- Foreclosure Prevention Resources

### Lenders, Real Estate Agents, Counselors

- Homebuyer Mortgage Programs
- Income Sales Price Limits Targeted Areas
- CHFA Mapping Tools
- Loan Status Information
- CHFA Participating HUD Approved Counselors

### Developers, Owners & Property Managers

- Multifamily Affordable Housing Financing
- 2024 and 2025 QAP, General Info and Forms
- Asset Management/Compliance Guidelines
- Property Management Resources
- Design and Construction Criteria
- Consolidated Application Materials

# **CHFA First-Time Homebuyer Guide**



### **Start with:**

- CHFA Homebuyer Guide;
- CHFA Approved Housing Counselors

and

CHFA Approved Lenders





Homebuyers & Homeowners >

Lenders, Real Estate Agents, Counselors

### CHFA First-time Homebuyer Guide

You must be a first-time home buyer or have not owned a home in the past three years. Borrowers who have owned a home previously may also apply if they plan to purchase in a Federally Targeted Area of the State and do not own property at the time of loan closing. (see the CHFA Resource Map for Federal Targeted Areas)

#### 8 Steps to Buying Your First Home

Buying your first home is an exciting and important milestone, not to mention a long-term investment. Follow the 8 Steps below to make the home-buying process a little easier!

CHFA can help with financing. We offer 30-year, fixed-rate mortgages with below-market interest rates to low-to moderate-income families and individuals in Connecticut. This guide will help you understand the process of buying a house with a CHFA loan.

#### STEP 1: Homebuyer Education

CHFA understands that the home buying process can be complicated, therefore we encourage all first-time homebuyers to attend a free Pre-Purchase Homebuyer Education Workshop offered by CHFA Participating - HUD Approved Counseling agencies throughout the State. Our expert housing counseling professionals will teach you about the entire home buying process, financial responsibilities of homeownership, and answer your questions to help you decide if homeownership is right for you.

Check out the Homebuyer Education Calendar for the classes currently being offered.

#### STEP 2: Get Pre-Approved for a Mortgage

Getting pre-approved for a mortgage means you have been approved for financing. While this is not actually getting a mortgage, this important step shows the seller that you will be able to pay for a home.

A CHFA- Participating Lender can tell you which of our mortgages you may qualify for and can pre-approve you for a mortgage. You are not obligated to get your mortgage from the lender that pre-qualifies you.

#### STEP 3: Find a Real Estate Agent and Attorney

Once you know you can afford a house, you'll discover that buying one is complicated! Finding a real estate agent and attorney to guide you through the process will make it easier. Ask family and friends for recommendations or search CT Realtors or CT Bar.

A real estate agent will help you find a home within your price range, and using the CHFA Resource Map, you can check to see if the property meets CHFA Income & Sales Price Limits. Remember, the real estate agent is there to represent your interests, even though he or she receives a commission through the seller once the home is sold.

A real estate attorney will explain all the fine print and make sure that you are legally protected in any transactions. His or her advice will be especially valuable during the mortgage closing when you will have to read and sign a stack of documents.

STEP 4: Find the Right Home









About Us / Contact Us 1-860-721-9501



Lenders, Real Estate Agents, Counselors V

Developers, Owners & Property Managers

#### **Homebuyer Education**









Whether you've starting thinking about buying a house or are ready to make an offer, CHFA's free homebuyer education workshops can make this complicated process easier to understand. Our classes will teach you how to make informed decisions as you buy your first home. CHFA also offers courses that will teach you how to budget your finances effectively and how to avoid financial pitfalls once you become a homeowner.

Classes are offered on weekday evenings and Saturdays throughout the State by CHFA Participating - HUD Approved Counselors; some agencies offer virtual workshops, and some agencies offer workshops in Spanish.

Visit the Homebuyer Education Calendar to register for the workshop you are interested in attending. To register for any course, contact the housing counseling agency directly; agency contact information is provided under each course listed on the calendar.

#### One of the following Homebuyer Education Workshops is required for anyone obtaining a CHFA loan.

Pre-Purchase Homebuyer Education: Required for those obtaining the Homeownership Program (for residents of public housing) or the Home of Your Own Program (for disabled applicants or household member).

(Pre-Purchase Homebuyer Education meets the requirements for all other CHFA Programs)

~ OR ~

Pre-Closing Homebuyer Education (In Person or Online): Meets the requirements for all other CHFA Programs except the Homeownership Program (for residents of public housing) or the Home Of Your Own Program (for disabled applicants or household member).

#### **Homebuyers**

All Homebuyer Mortgage **Programs** 

Down Payment Assistance Program (DAP)

Time To Own - Forgivable Down Payment Assistance

HFA Advantage and HFA **Preferred Programs** 

Government Insured Mortgage Programs

FHA 203(k) Renovation **Programs** 

Home of Your Own Program

Homeownership for Residents of Public Housing

Veterans & Military Service Members

Police Homeownership Program

Teachers Mortgage Assistance Program

Mobile / Manufactured Home Loan Program

Mobile / Manufactured Home Refinance Program

CHFA First-time Homebuyer Guide

























Homebuyers & Homeowners >

Lenders, Real Estate Agents, Counselors V

Developers, Owners & Property Managers

### CHFA Participating - HUD Approved Counselors





#### AGENCY AND CONTACT INFORMATION

#### Housing Development Fund, Inc.

100 Prospect St. - Suite 100 -Stamford, CT 06901

Phone: (203) 969-1830 Ext. 1010

Roxana Ubillus - rubillus@hdfconnects.org Melanie Ramos -

mramos@hdfconnects.org

#### Bridgeport Neighborhood Trust, Inc.

570 State Street - Bridgeport, CT 06604 Phone: (203) 290-4248

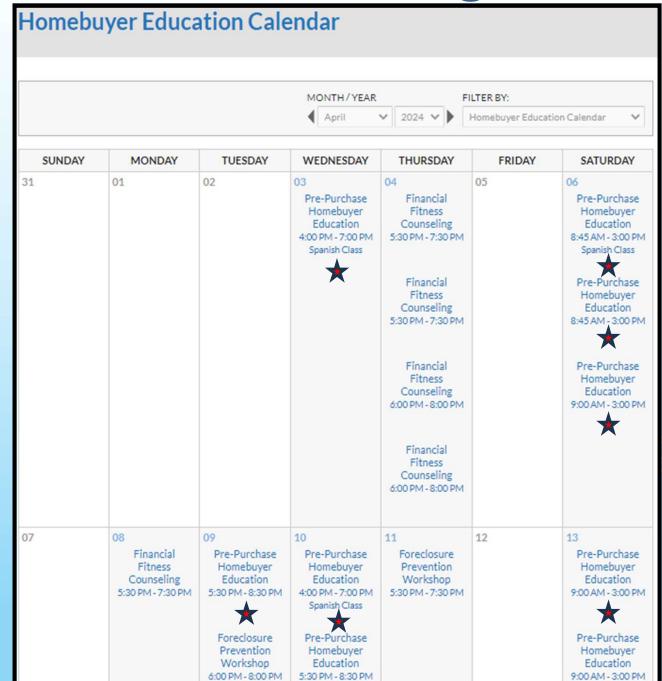
Doris Latorre - doris@bntweb.org Beverly Hoppie - beverly@bntweb.org

#### TYPE OF COUNSELING

- Pre-Purchase Workshop including Individual Counseling (Bridgeport & Stamford)
- Landlord Education Workshop
- Foreclosure Prevention Counseling

- Pre-Closing Workshop
- Pre-Purchase Workshop including Individual Counseling (Bridgeport & Norwalk)
- Rental Workshop including Individual Counseling
- Landlord Education Workshop
- Financial Fitness Workshop
- Foreclosure Prevention Workshop including Foreclosure Counseling
- Reverse Mortgage Counseling







info.chfa.org/ed



# Questions?



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