

**TOWN OF RIDGEFIELD**  
**RIDGEFIELD GOLF COURSE COMMITTEE MEETING**  
Final, Approved  
**REGULAR MEETING**  
Wednesday, October 19, 2011

THESE MINUTES ARE INTENDED TO BE A SUMMARY OF THE MEETING AND NOT A VERBATIM RECORDING.

**MEMBERS PRESENT:**

Chairperson: Mr. Tyrrell  
Vice Chairperson: Ms. Gerhard  
Secretary: Mr. Fazi  
Committee Members: Ms. Breekland and Mr. Kolb

**MEMBERS ABSENT:**

None

**STAFF PRESENT:**

Director: Mr. Sergiovanni

**STAFF ABSENT:**

Superintendent: Mr. Steger

**AGENDA:**

1. REVIEW MINUTES OF PREVIOUS MEETING
2. REPORTS AND DISCUSSIONS ON COURSE OPERATIONS FROM:  
FRANK SERGIOVANNI, DIRECTOR  
TONY STEGER, SUPERINTENDENT
3. CONTINUED DISCUSSION OF SUGGESTED OPERATIONAL CHANGES  
FOR THE 2012 SEASON AND POSSIBLE VOTE.
4. OLD BUSINESS
5. NEW BUSINESS
6. PUBLIC COMMENT

The meeting was called to order at 7:00 pm.

ITEM# 1: REVIEW MINUTES OF PREVIOUS MEETING.

A MOTION WAS MADE, SECONDED AND UNANIMOUSLY ADOPTED TO ACCEPT THE MINUTES OF THE SEPTEMBER 2011 MEETING AS WRITTEN.

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### ITEM # 2: REPORTS AND DISCUSSION ON COURSE OPERATIONS.

Mr. Sergiovanni

1. Handed out and discussed financial data.

### ITEM # 3: CONTINUED DISCUSSION OF SUGGESTED OPERATIONAL CHANGES FOR THE 2012 SEASON AND POSSIBLE VOTE.

(Secretary's Notation: As indicated in earlier minutes, a review of all Golf Course Operations is being undertaken in order to implement changes that will have positive impact on Customer Service, Operations and Profitability).

1. **Nine Hole Greens Fee Rate:** The Committee continued discussion on a Nine Hole Greens Fee Rate. There may be demand for very early and late in the day nine hole play. The Committee will continue discussion at the next meeting.
2. **Friday Included in Weekend Rates:** The Committee reviewed data collected by Mr. Fazi which provided an overview on the past three years of Friday Play. The data collected indicated there would be an approximate increase in net revenue of \$10,000 per year by making the change.

**A MOTION WAS MADE AND SECONDED TO INCLUDE FRIDAYS AS PART OF THE WEEKEND IN 2012. AFTER MUCH DISCUSSION, THE MOTION WAS WITHDRAWN.**

The Committee will continue discussion at the next meeting.

3. **Split Resident Rates:** The Committee discussed the feasibility of separate Weekday and Weekend Rates for Residents. It was noted there are many Golf Courses in the area that have the split rate. The Committee will continue discussion at the next meeting.
4. **League Play:** Discussion on League play will continue at the next meeting.

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5. **Season Passes:** Discussion took place concerning Season Passes. In general, the Committee agreed Season Passes should continue. Additional discussion will take place at the next meeting.

**ITEM # 4: OLD BUSINESS**

None

**ITEM # 5: NEW BUSINESS**

Mr. Sergiovanni gave an overview of a new POS System he is looking at that can provide Electronic Tee Sheets, On-Line Tee Time Booking, and a 24/7 phone call-in service for booking Tee Times. Mr. Sergiovanni will present more info at the next meeting.

Mr. Fazi suggested the Committee determine a Time Line for final decisions on all items being discussed in order to have time to present a Final Plan to the Board of Selectmen. The Committee agreed to set the Time Line at the next meeting.

**ITEM # 6: PUBLIC COMMENTS**

None

**A MOTION WAS MADE, SECONDED, AND UNANIMOUSLY ADOPTED TO ADJOURN THE REGULAR MEETING AT 8:48 PM.**